



Capturing Non-Core Value

CROSS-ENTERPRISE ECOSYSTEM DGT PLATFORM



Connected ecosystems allow enterprises to achieve extraordinary value beyond core products:



Finding Growth

Where to expand after core profits stagnate?

BY 2025, UP TO

\$60T+

of annual revenue will be redistributed across the economy through ecosystems

Data according to McKinsey, Accenture,



66% OF G200 COMPANIES

Revealed their most successful innovations have been derived from improving customer experiences and new business models vs. new products alone.

Core Challenges for a Renewed Competitive Advantage:



OMNI-CHANNEL

NEW DISTRIBUTION AND EXPERIENCE



NON-CORE INNOVATION

EXPANDING PRODUCTS TO NON-CORE MARKETS



360° DATA VIEW

CAPTURING AVAILABLE CUSTOMER INFORMATION



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Resolved by the **Right Technology**

A scalable system that uses

modern data exchange capabilities

to **integrate** businesses into

seamless data exchanging

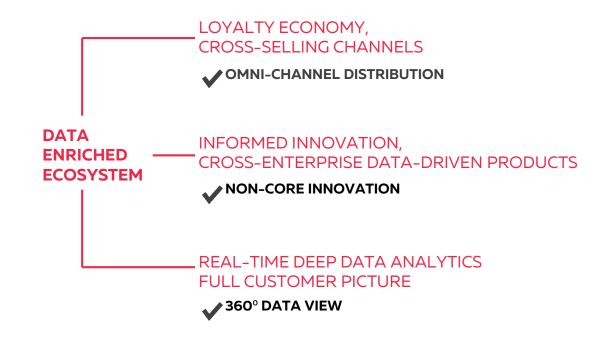
ecosystems of trust, supplemented with

deep analytics across corporate borders,

enabling omnichannel access,

cross-enterprise non-core products,

and **loyalty** of a common base of customers.











DGT is a decentralized integration platform for **uniting** data, services, and businesses into a **data-driven ecosystem**.

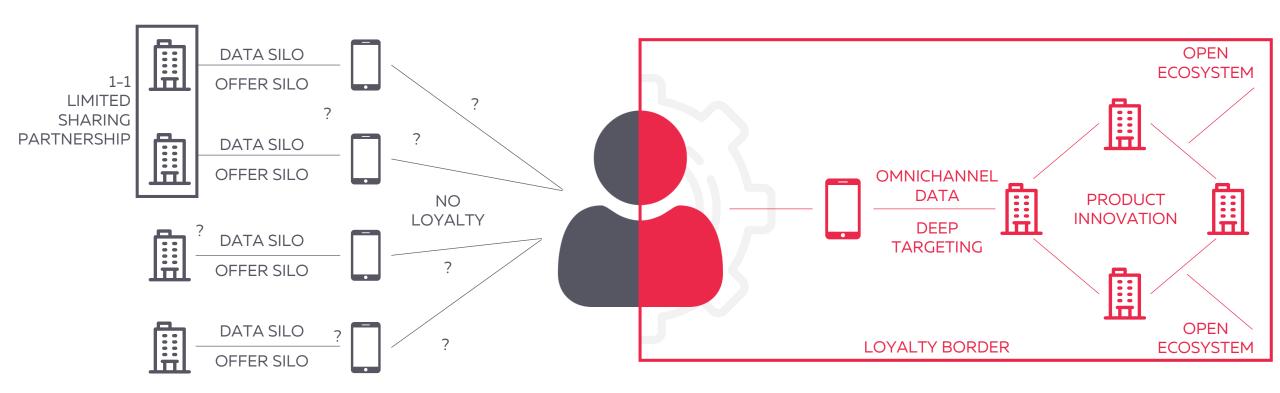
DATA AT
THE CORE OF
THE BUSINESS

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A SHARED CUSTOMER EXPERIENCE INTUITIVE CROSS-ENTERPRISE INTEGRATION

Legacy Approach

DGT Approach



CLOSED PARTNERSHIPS

One-on-One, Data Barriers (IT Systems, Permissions, Security)

PERMISSION-FLEXIBLE ECOSYSTEMS

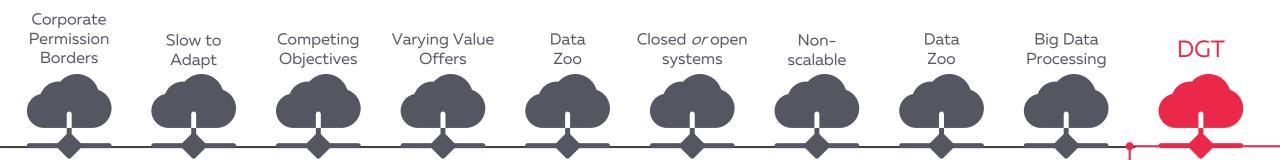
Data Enriched, Adaptive, Value Focused Cross-Industry



Why are so many businesses **still struggling** to make it happen?



An effective supply chain requires overcoming **information barriers**



95%

of both corporate ERP and distributed solutions cannot resolve all of these issues

How does **DGT** make it work?

LAYER 1: INTEGRATIONAL CORE (DGT DECENTRALIZED NETWORK)



Decentralized Network – a new mechanism of integration. Improved **sourcing and quality of data**; cross-enterprise exchange; open cluster ecosystems; a system of transacting, storing, and **processing value**

LAYER 2: DEEP ANALYTICS (AI NEURAL NETWORK)



Edge AI – a flexible mechanism of analytics that provides realtime results and specializes on each particular application

LAYER 3: ADVANCED VISUALIZATION (INDUSTRY-RELATED)



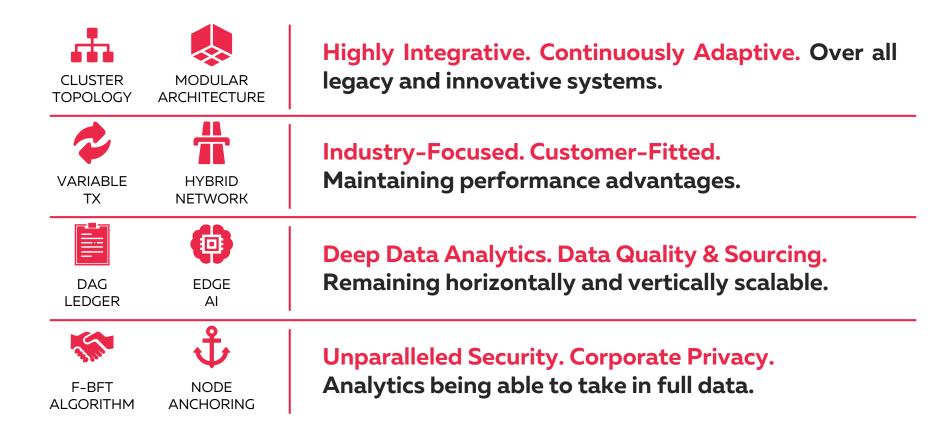
Intuitive presentation of data and highly adaptive front-end integrative mechanisms

The DGT Network is built on clusters of typical nodes (businesses) that exchange informationtransactions.



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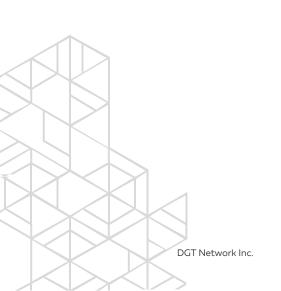
DGT makes achieving results more likely through featuring these **8 important advantages**:

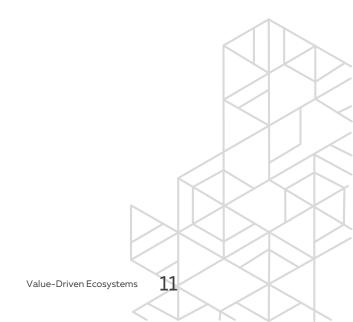


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Value-Driven Ecosystems 1

So, here's why it is important...





The **right technology** gives access to new ecosystem benefits

Capturing sustainable competitive advantages to increase

non-core revenue by 72%+

Augmented Products

Cross-org, data-enriched, or loyaltyfocused

Innovation Silos Gone

Cross-product insight, common customer base

Platform Economy

Loyalty and cross-selling to customers

Brand Empowerment

Brand-focused clusters; lifestyle platforms

Flexible Permissions

Open network to value-bringing participants

360° View

Single customer view through many companies

While also decreasing **costs by 12%**+ through eliminated redundancies and lack of missed profit opportunities.

Some companies see digital as just a



while industry leaders have looked for working ecosystem solutions:



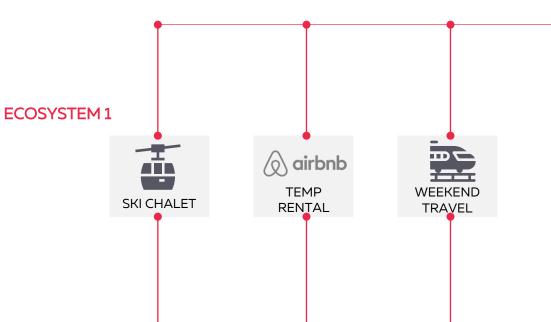
How can State Farm drastically increase market penetration?

CUSTOMER

INSURANCE

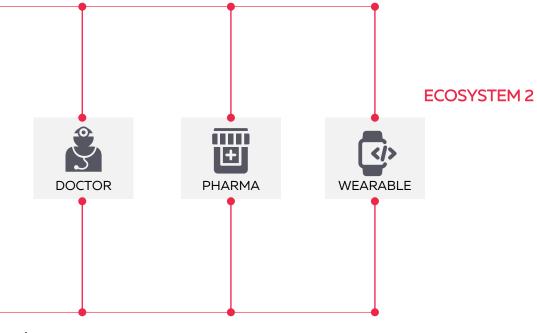
CASE 1

- Customers: get microinsurance for temporary / riskier events
- General businesses: offer additional value, share in internal loyalty currency; easy to join ecosystem (vs. negotiating 1-1 deals)



- Insurance company:
 - direct micro-insurance market and inbound customers from other businesses
 - share in the internal loyalty currency
 - 360° customer view for deep targeting

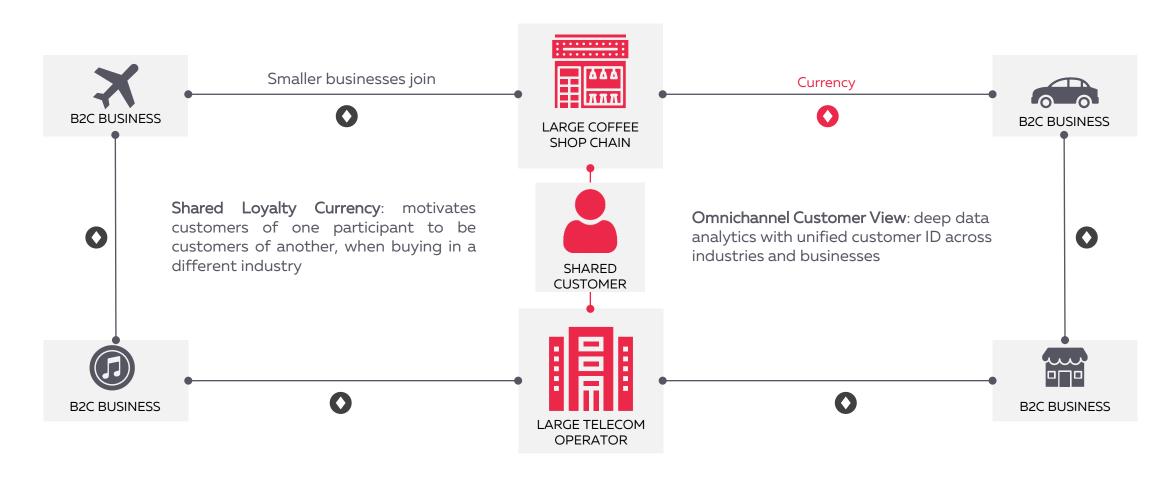
- Customers: get better rates by giving sharing permissions to your habits / health / behavior. Get motivated economically to stay healthy
- Health businesses: offer additional value to customers



- Insurance company:
 - get direct access to data with deep analytics. Lowered risks.
 - new customers from partner businesses (medical institutions / doctors / wearable manufacturers).

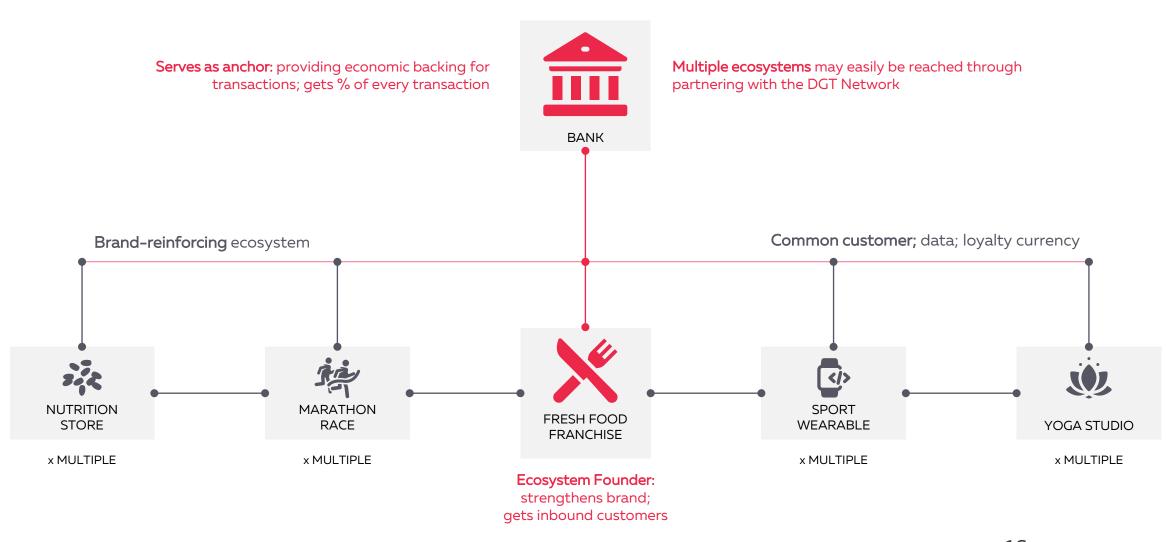
How can AT&T offer much greater value than competitors?

Open Ecosystem: each B2C business enriches ecosystem currency value and reinforces loyalty boundaries



How can Wells Fargo capture entire industries?

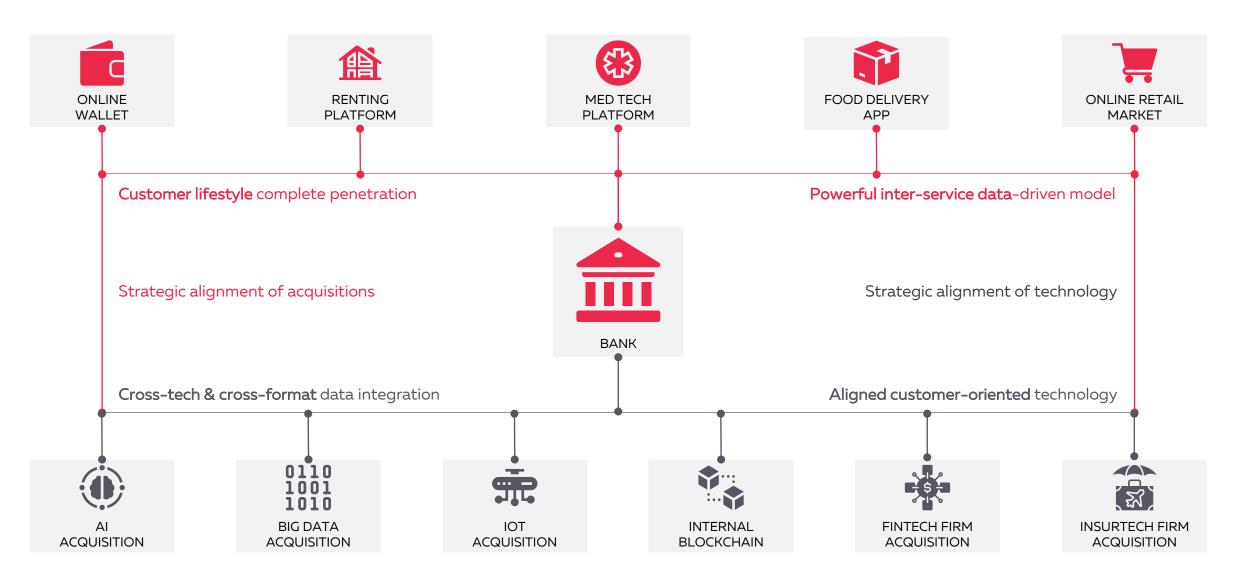
CASE 3



How can Citibank provide total coordination to its acquisitions?

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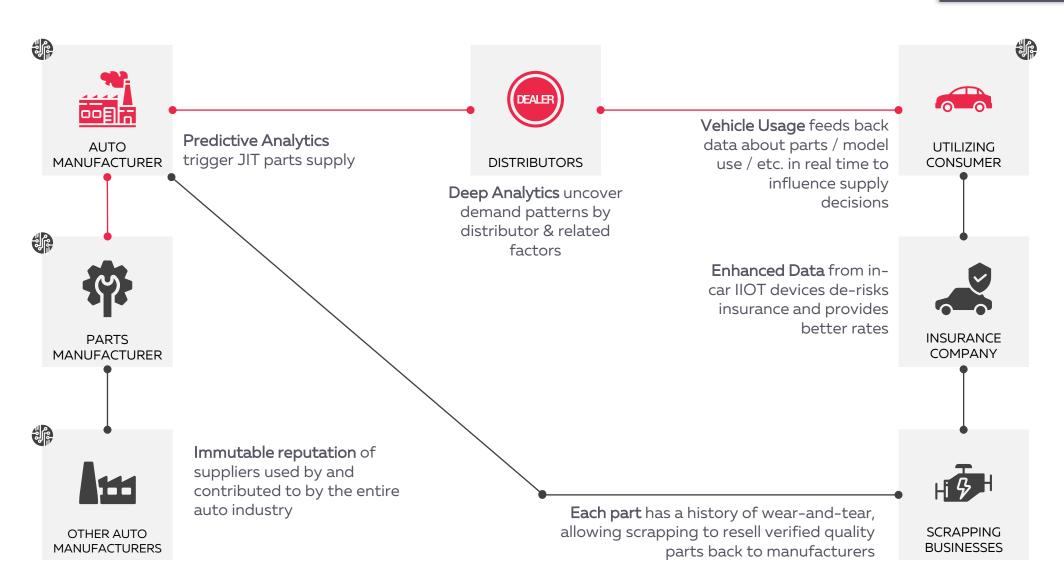




Value-Driven Ecosystems 1

How can Ford create automatic IIOT coordination?

CASE 5



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Value-Driven Ecosystems 18



In order to succeed in establishing a **cross-enterprise ecosystem**, open **non-core revenue opportunities**, and reduce costs, a business needs the **right technology**.

There are two ways to work with us. Will your business take **the next step**?







CONTACT

We are always available

info@dgt.world



Website



GitHub



LinkedIn



Medium



<u>Crunchbase</u>

We'll demonstrate, implement, and support!